

# We're in this together. We'll get through this together.

Since our founding in 1937, we've worked side-by-side with independent agents like you to build a strong business that can both thrive in good times and endure challenging ones.

Today, we're facing an unprecedented challenge so we're taking unprecedented action—hear from Progressive CEO Tricia Griffith about the new relief options we've designed to help you power through these uncertain times:



TRICIA GRIFFITH  
PRESIDENT AND CEO

To re-cap, we're working to support both the independent agency channel and Progressive agents in the following ways:

- **Big I's Trusted Choice COVID-19 Relief Fund**

We've donated \$2 million to the Big I's Trusted Choice COVID-19 Relief Fund to launch a grant program and provide cash assistance to agents across the country. [Learn more.](#)

- **Agent Rewards**

We're focused on helping your teams as well, offering over one million dollars directly to producers with a new Daily Rewards quest as well as coming incentives.

- **Partner agents**

For our partner agents, we're adjusting our contingency programs and other offerings to account for the changing business landscape, including the introduction of our Extraordinary Payout Advance option, which makes approximately \$46 million available to eligible agents through an advance on their anticipated 2020 Personal Lines Performance Bonus. We'll email partner agents full details and opt-in instructions.

As a reminder, we've also taken the following Apron Relief Program actions for our customers, too, which you can read about on our [COVID-19](#) page on ForAgentsOnly.com (FAO):

- **Announced premium credits totaling approximately \$1 billion for both new and existing customers**
- **Suspended cancellation or non-renewal for non-payment through May 15**
- **Modified delivery exclusions to allow for food and medicine transport**

Our hope is that these actions will provide relief for you and our customers as we work through this situation. Together.

If you have any questions, please call your sales rep.

Thank you for your continued partnership and be well.

***PROGRESSIVE***<sup>®</sup>