



# Corporate Communications



## AmTrust is Here to Help in 2020

Dear Agent Partner,

2020 has presented us all with unexpected challenges and brought everyone's focus back to the most important issues in life – the health of our family, friends and co-workers. AmTrust has worked hard to maintain our high levels of service during the COVID-19 pandemic, and we continue to support you and your insureds with AmTrust's Guide to Getting Back to Business and video tips on reopening for key industries. You can access all of these materials and more at [AmTrustHelps.com](https://www.amtrusthelps.com).

AmTrust is providing agents and insureds with flexible payment plans, payment deferrals, virtual audits and loss control advice to help mitigate the impacts of COVID-19. We look forward to being there for you with risk management services and protection as the world begins to get back to business.

AmTrust continues to be an industry leader in Workers' Compensation for small businesses, as well as some larger operations. We can also support your clients with complementary products such as our Businessowners Policy (BOP), Commercial Package, Professional Liability, Employment Practices Liability, Cyber Liability and more. Our excellent underwriting, claims and loss control services are continuously being optimized and improved to support you.

**I'm happy to share with you some of our financial results from the 1<sup>st</sup> quarter of 2020 and updates on our latest activities.**

## **Q1 2020 Financial Highlights**

For the three months ended March 31, 2020:

- Gross written premium of \$1.75 billion
- Net earned premiums of \$987 million
- Total revenues of \$1.1 billion
- Total assets of \$22.5 billion
- GAAP Equity of \$3.2 billion

## **Swiss Re Quota Share Renewed**

AmTrust renewed its quota share with Swiss Re on North American business on January 1, 2020. AmTrust is pleased to continue our partnership covering our U.S.

small commercial business with Swiss Re, one of the world's strongest and long-standing reinsurers.

## **Virtual Premium Audits and Online Document Center**

Your clients can now complete their premium audits virtually, saving time and allowing for the appropriate social distancing. You can find all of the information you need on our [Premium Audit page](#), including detailed instructions. We've also moved our Document Center completely online, providing easy access to all of the relevant policy documents through AmTrust *Online*.

## **Use AmTrust EXEC for Management Liability Risks**

In January 2020, AmTrust acquired the Euclid Exec operation, a long-standing AmTrust Partner. The AmTrust EXEC team is here to help you with management liability risks including Employment Practices Liability, Crime, Cyber and many other growing coverage areas. Please contact [euclid@amtrustgroup.com](mailto:euclid@amtrustgroup.com) for more information.

## **AmTrust is Here for Small Business**

Our [AmTrust Inspired](#) campaign continues to highlight the inspiring relationships and stories between the agent, insured and AmTrust. The latest segment released in early 2020 profiled an AmTrust agent and two of their restaurant insureds in the Chinese community in Los Angeles. We've also supported our agents and insureds over the past few months through social media promotions highlighting their charitable efforts and driving customers to businesses that are adjusting to our current situation. At AmTrust, we are inspired by small business!

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AmTrust is financially strong, profitable and positioned to support you and your business for the long term. We greatly appreciate your ongoing support and will be there as we all continue to adapt to our current challenges. We look forward to continuing our partnership for the long term.



Barry Zyskind

**Chairman and CEO**

**AmTrust Financial Services, Inc.**

## We're here to **help**

AmTrust is helping businesses with reduced premiums, virtual audits, payment flexibility, safety training and more.

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 **AmTrust**  
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